

ARE YOU A CONNECTOR?

1. I follow through on commitments to others and can be counted on to deliver again and again.
2. I treat the people I meet with respect, not simply as a means to get something done.
3. I demonstrate a high level of energy that is contagious to those around me.
4. I expect the best in others and inspire them to achieve more than they thought possible.
5. I grow my network by sharing information and access.
6. I am trusting and trustworthy.
7. I have an appetite for continuous learning and am curious about many subjects and people.
8. I am comfortable across a wide range of social and organizational settings, and value variety over sameness.
9. I understand how things get done in Philadelphia.
10. I factor the common good into my decisions.

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